



FOODSERVICE
EQUIPMENT
REPORTS

FER 2024 Top Dealers Report
Deadline Wed., March 13

Please return completed surveys to Allison Rezendes by email to arezendes@fermag.com.

1. Company Name (as it should be printed): _____
2. Headquarters Location (**city, state**): _____
3. **Total number** of locations included in Revenue Numbers: _____
4. Company Website: _____
5. Name of Person Submitting Data: _____
6. Email of Person Submitting Data: _____
7. Direct Phone of Person Submitting Data: _____
8. Number of Employees at ALL Locations: _____
9. Total Facilities Area (sq. ft. in total for all locations): _____

10. Total Revenues* Use closest fiscal year if not calendar.

(*Include revenues from all product sales, including equipment, durable supplies, tabletop, paper and other disposables, janitorial/sanitation chemicals and products, service or design fees, and fabrication purchased or produced for distribution resale. See fabrication options below.)

2022 Revenue \$ _____

2023 Revenue \$ _____

* Revenues need to be verified by a signature or signed letter from a CPA or independent accountant. A company employee who is a CPA is acceptable. All dealers that verify their volume will be ranked in the magazine. Dealers that do not verify their volume may or may not be ranked.

Verification Signature: _____

Name: _____ (Please print or type.)

Title: _____

Firm: _____ Date: _____

11. Percent of revenues by product category or source, 2023:

Heavy Equipment	_____%
Light Equipment (You can pick it up)	_____%
Durable Supplies (Kitchenware, smallwares, etc.)	_____%
Tabletop & Servingware	_____%
Furniture & Furnishings	_____%
Paper & Disposables	_____%
Janitorial Products & Chemicals	_____%
Service & Design Fees	_____%
Fabrication (Include products manufactured by you or purchased by you for resale)	_____%

12. Services Offered (Include only if service is performed by company employees or in company facilities, unless otherwise noted):

- ☐ Kitchen Design
- ☐ Interior Design
- ☐ Showroom
- ☐ Cash & Carry
- ☐ Test/Training Kitchen
- ☐ Internet Ordering Capability
- ☐ Custom Catalogs (for chain and other customers)
- ☐ Custom Websites (for chain and other customers)
- ☐ Customer Specific Stock
- ☐ Warehousing
- ☐ Staging
- ☐ Metal Fabrication
 - ☐ In-House
 - ☐ Outsourced
- ☐ Wood and/or Plastic Fabrication
 - ☐ In-House
 - ☐ Outsourced
- ☐ Logistics/Delivery
- ☐ Installation
 - ☐ In-House
 - ☐ Outsourced
- ☐ Equipment Setup and Calibration
- ☐ After-Market Parts/Service
- ☐ Other Services (Specify)

**Questions? Contact Allison Rezendes at arezendes@fermag.com.
Email completed forms to arezendes@fermag.com. Thank you.**